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GOVERNOR MARTIN O'MALLEY ANNOUNCES INTERNATIONAL ADVISORY COUNCIL MEMBERS

ANNAPOLIS, MD (April 30, 2009) - Governor Martin O'Malley today announced the members of the newly-created Governor's International Advisory Council, bringing together for the first time a diverse group of seasoned Maryland business leaders to guide the State's international efforts. The 16-member Council, comprised of senior government and private-sector executives from industries such as bioscience, manufacturing, financial, advanced technology, education, agricultural, transportation, and non-profit sectors, will provide strategic direction to the Governor and the Maryland Department of Business and Economic Development (DBED) on ways to enhance Maryland's global profile. Chairing the Council will be Harold Adams, President of HLA, LLC, former chair of RTKL Associates and co-founder of the World Trade Center Institute. Katie Gray, Vice President of Global Sensor Solutions for Northrop Grumman Electronic Systems, will serve as Vice Chair.

"We have seen tremendous success over the past year in expanding Maryland's global reach, but we know that we can achieve so much more by working together and leveraging the expertise of this Council," said Governor O'Malley. "We are fortunate to be able to tap into some of Maryland's best and brightest minds to guide us in this effort, and I look forward to working with the Council to bring more foreign-owned companies to Maryland and help our businesses find new avenues for international trade."

"The current economic climate is an ideal time for Maryland's businesses to be more aggressive in building diversified world markets for products and services," said Harold Adams, the Council's Chair. "The Governor's International Advisory Council will play a key role in advising State leaders and the business community on the best methods to use in reaching the world's markets."

The Council members are:

- **Dr. Mohamed Al-Ibrahim**, President, SNBL CPC (Baltimore City)
- **Carlos Ayala**, Vice President, International, Perdue (Wicomico County)
- **David Cooke**, Vice President, International Operations, M&T Bank (Baltimore City)
- **Ron Daniels**, President, Johns Hopkins University (Baltimore City)
- **Drew Greenblatt**, President, Marlin Steel Wire Products (Baltimore City)
- **Vinita Gupta**, President, Lupin Pharmaceuticals (Baltimore City)
- **Ken Hackett**, President, Catholic Relief Services (Baltimore City)
- **Brit Kirwan**, Chancellor, University System of Maryland (Prince Georges County)
- **Douglas Liu**, Vice President Global Operations, Qiagen (Montgomery County)

- **Leslie Mancuso**, President & CEO, JHPIEGO (Baltimore City)
 - **Scott Menzies**, Managing Partner, Balterm (Baltimore City)
 - **Todd Ruppert**, President & CEO, T. Rowe Price Global Investment Services (Baltimore City)
 - **Tom Russo**, President and General Manager, Severstal Sparrows Point (Baltimore County)
 - **Maurice Tosé**, President, TeleCommunication Systems (Anne Arundel County)
 - **Dr. Zhai Yifan**, President, Chinese Biopharmaceutical Association of America (Montgomery County)
- Ex-Officio Members include DBED Secretary Christian Johansson; Maryland Port Administration Executive Director Jim White; President of the World Trade Center Institute Deb Kielty; Chairman of the Maryland-Israel Development Center Abba Poliakoff; and DBED Managing Director of International Operations Robert Walker

The Governor's International Advisory Council is the latest in a series of moves by Governor O'Malley to attract foreign-owned companies to Maryland and assist Maryland companies do business overseas. Last month, the Governor announced his international growth strategy, which includes the Maryland International Business Center, a one-stop shop for foreign companies looking to expand their operations into Maryland, as well as provide Maryland companies with export assistance. The Center, which will be managed by DBED, will bring together for the first time key state, federal and private sector partners to give companies significantly improved access to essential resources needed to grow.

The Governor also announced the creation of Maryland's first incubator dedicated exclusively to growing foreign-owned companies. A joint partnership between DBED and the University of Maryland College Park, the incubator will leverage the university's research strengths and serve as a valuable tool in attracting foreign-owned companies to Maryland. The incubator will be operational July 1.

In the past year, the State has significantly stepped up its international outreach, garnering unprecedented success. Maryland has attracted 14 international companies since last April, with the potential to create up to 250 new jobs. The company wins are a result of a number of targeted economic development missions to promote the State as a hub for global companies, including a blitz effort in September 2008 when the team visited Russia, China, South Africa and Finland. As a result, numerous foreign business delegations from China, Finland, South Africa, India, Montenegro, Japan, Russia and South Korea have visited Maryland to learn more about the State's advantages for foreign companies.

Adding to these efforts, Governor O'Malley announced earlier this year that the State has opened six new foreign trade offices which double the State's international presence. Located in the target areas of Japan, Canada, South Africa, Brazil, South Korea and the Western Balkans (Montenegro), the offices are operating entirely on a contingency basis, and any future funding that would come from the State would be based solely on the individual foreign office representatives' ability to attract companies and jobs to Maryland.

Maryland is well-positioned for growth in the global market, with more than 550 foreign-owned companies from 30 countries currently calling Maryland home. Roughly 105,000 Marylanders, or 3.5 percent of the workforce, are employed by foreign-owned firms, with companies headquartered in the Netherlands, United Kingdom and Germany as the top three foreign employers in Maryland.

Through its main office in Baltimore and 10 offices around the globe, Maryland's Division of International Investment and Trade works to stimulate foreign direct investment in Maryland, offers export assistance for small and mid-sized Maryland companies and coordinates international trade and

investment missions and trade show opportunities for Maryland companies. DBED's other foreign offices include China (Shanghai), South Korea, Taiwan, Israel and Europe (Paris). For more information on Maryland's international efforts, visit www.choosemaryland.org